

#### What's Trending? What's Here to Stay?

I am sure we all wish we had a crystal ball to tell us which hot trend is next, and which will have staying power. How do we in horticulture manage the long-term planning necessary to develop plants and keep pace with today's trends? How do we provide what all those new gardeners we gained over the last seasons are seeking next?

Trending: Plant Parents

Identifying yourself as a plant parent is a lifelong commitment.

Plants are no longer seen as just a decorative item but something people want to see thrive and grow. Award-winning Rex Begonia Jurassic series and Philodendron Shangri-La offer plant parents "children" that will thrive for them in the home, office or patio — sure to be their pride and joy!

Trending:
Interior
Decorating & Science
Self-Care

At the same time, the plant parent also has an inner decorator

— a desire to transform the look of their space to something
different. Flowering plants can be a gift to oneself for selfcare or to others, as flowers are said to be "the new hug."
Science has proven that plants and flowers reduce stress,
provide happiness and increase productivity. The long-lasting blooms of the new Lisianthus Julietta and Exacum Jupiter
(wonderfully scented) along with the great new modern inno-

vations in cyclamen and hydrangea are sure to provide warmth, energy and beauty. Plus they add a pop of color among the rich green leaves of house-plants and provide an affordable way to frequently change the color palette of interior design!

Trending: Fall Décor

Fall outdoor décor is wildly popular. Days are shortening, vacations are over, the summer is coming to an end with back to school. We seek to complement nature's fall tones with one last gardening hurrah before winter's cold. Time for two new series from "Fall" Ingenuity to provide great color and texture: Celosia Floriosa is a plume type to round out the season's staples of Intenz and Twisted

and add some sizzle to the season. Rudbeckia August brings innovative colors with a super strong habit sure to grab the consumer's attention.

What's tre Ingen satis int k

What's trending? What's here to stay? The Ball Ingenuity Team believes that consumer satisfaction and success in their areas of interest will drive demand for plants and keep our new gardening customers coming back for more. *Innovation* is a trend that is

here to stay!

Happy Planting!

Joan Mazat

Head of New Product Development Ball Ingenuity 630 588-3485 imazat@ballhort.com



Begonia Canary Wings	3	
Begonia Rex Jurassics	4-5	
Begonia Betulia	6	
Begonia Rivulet	6	
Begonia Whopper 7		
<b>NEW</b> Gomphrena Piñata	7	
<b>NEW</b> Dianthus Falling In Love Rosie 8		
Zinnia Zesty 8		
Cyclamen Dreamscape 9		
Nemesia SunGlow 9		
Hydrangea Kanmara	10	

### (IOI) EDIBLES

Brew-Tea-Ful Tea Plant	11
Strawberry Sweet Kiss	11

### (\*) INDOOR

Cyclamen	12-13
<b>NEW</b> Lisianthus Julietta	14
<b>NEW</b> Exacum Jupiter	14
Floral Hydrangea	15

### FALL INGENUITY

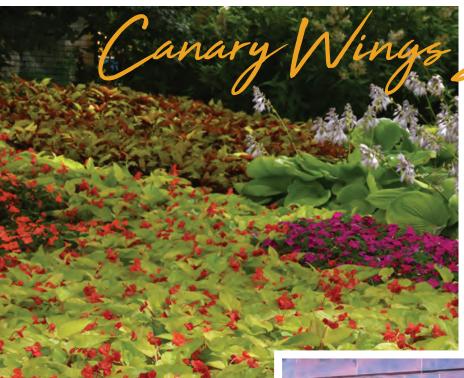
Celosia Intenz	16-17
Celosia Twisted	16-17
Celosia Floriosa	16-17
<b>NEW</b> August Rudbeckia	18

### \*\* TROPICALS

Philodendron Shangri-La	19
Canna Cannova	19







Begonia

- Brightens the deepest shade garden with its chartreuse foliage and bright red flowers, all season long
- One-of-a-kind begonia is perfect for all shade applications: baskets, large containers, mixed combinations and landscapes
- Proven award-winning performer!

HABIT Mounded, Spreading

**EXPOSURE** Shade

**SPREAD** 15-18 in. (38-46 cm)

**SPACING** 12-15 in. (30-38 cm)

**BRED BY** Groovy Plants Ranch

**SUPPLIED AS** Unrooted cuttings from Danziger, liners available from select rooting stations



CREATOR'S CORNER

**Groovy Plants Ranch** 

Groovy Plants Ranch was founded in 2007 by Jared Hughes and specializes in the "bleeding edge" of ornamental horticulture. Situated on 15 acres in Ohio, Groovy Plants Ranch is a renowned

retail plant destination, a thriving online web store, a haven for unique new plant development and overall a pretty groovy place to be. Jared and Liz Hughes run the ranch with their two daughters and three Australian shepherds. Jared is always looking for exciting ways to enhance the plant market, and always has unique new plants in development. Jared finds plant breeding genuinely fun and finds fulfillment in discovering and developing new plants. Why did Jared choose to work with Ball Ingenuity? "Ball Ingenuity took the time to hear me out on my vision in a very personalized, one-on-one approach. Having the full backing of Ball was also a big part of the decision!"

3



Four
VOLCANIC
Series to Meet
Diverse
Needs

Dino — SMALL
POT SIZE 4-5 in. (10-13cm)
HEIGHT 4.5-6 in. (11-15cm)
SPREAD 6-8 in. (15-20cm)
SPACING 6-8 in. (15-20cm)

• Bright and patterned foliage plants that grow in the deepest shade – exotic and colorful

Jurassics are perfect for standalone containers and mixed combinations, indoors and out

 Vigorous, upright growth creates a mounding habit as it finishes

 Ideal for 4-in. to 12-in. and larger production, series dependent

SUPPLIED AS Available as tissue culture and liners from select suppliers





















CREATOR'S CORNER

**Steve's Leaves** 

At Steve's Leaves, they see begonias as an exceptionally large and diverse genus that offers many opportunities to hybridize beautiful and unique varieties. Breeding and

selecting toward a particular result takes time, space and patience. Steve's Leaves is a relatively small company but has had several employees involved with the begonia breeding program, each bringing their own idiosyncratic goals to the program. Noted begonia authority, Don Miller, launched their breeding program more than a decade ago!

The team at Steve's Leaves states, "We are honored that Ball Ingenuity, after extensive trialing, has released some of our best hybrids as the Jurassic Megalo series and some into the Jurassic Jr series. Ball is an international horticultural powerhouse! Steve's Leaves will continue its thriving begonia hybridization program with exciting releases through Ball Ingenuity in the very near future."



Jr. — MEDIUM	Jurassic — MEDIUM	<b>Megalo</b> – LARGE
6-8 in. (15-20cm)	6-8 in. (15-20cm)	8-12 in. (20-30cm)
8.5-12 in. (22-30cm)	8.5-14 in. (22-36cm)	12-14 in. (30-36cm)
14-16 in. (36-40cm)	14-16 in. (36-40cm)	16-18 in. (40-46cm)
6-10 in. (15-25cm)	6-10 in. (15-25cm)	12-14 in. (30-36cm)



























Silver Point



Silver Swirl





**PlantSmith** 

When Gary Crook went on his own in business in 2006,

Twist

he wanted to grow things that no one else was growing. He tried Rex Begonias but was not happy with genetics or the supply, so he started his own breeding program. Gary found it addicting and a whole lot of fun! As PlantSmith had their own commercial production located in Oregon and grew year-round in low light and low temperatures, selecting Rex Begonias that would thrive under these conditions became the goal. He put all his potential releases through rigorous testing to make sure they were up to the challenge of commercial production. Gary sees that today's consumers want a relationship with their plants and want to watch them grow. He has recently sold PlantSmith but continues with his passion for breeding for the personal love of plants, and as a grower he wants to breed plants that can withstand commercial production. Gary finds immense joy in breeding knowing that people are enjoying the fruits of

his labor. He chose to trust Ball Ingenuity with his plants, as he feels Ball is a driving force within the industry. Anna Ball personally introduced Gary to the Ball Ingenuity team, and "the relationship was born!"



Pink Shades

Begonia Betulia Series

 Super strong, self-cleaning Begonia hiemalis with continuous blooms from Spring until frost

 With a naturally compact habit, Betulia can be grown pot tight with no PGRs

 Suitable for quarts, small color bowls, decorative containers and baskets

 Versatile – strong performer as an indoor pot plant or outdoor garden item

HEIGHT 4-7 in. (10-18cm)
HABIT Upright
EXPOSURE Shade to Partial Sun
SPREAD 5-7 in. (13-18cm)
SPACING 6-8 in. (15-20cm)
BRED BY Koppe Begonias

SUPPLIED AS Unrooted cuttings from Koppe, liners available from select rooting stations



















## Pegonia Poliviensis Pivulet Series

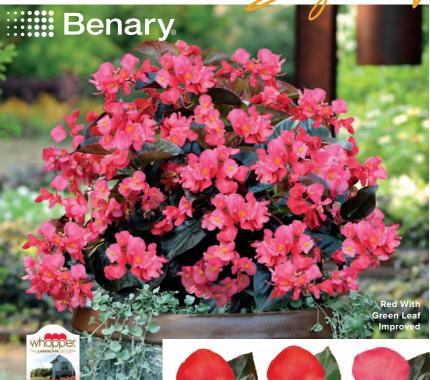
- Boliviensis type with a compact habit, setting itself apart from others on the market
- Blooms all summer long
- Perfect for 4-in. pots to 10-in. baskets



HEIGHT 8-12 in. (20-30cm)
HABIT Semi-trailing
EXPOSURE Shade to Partial Sun
SPREAD 12-14 in. (30-36cm)
SPACING 12-14 in. (30-36cm)
SUPPLIED AS Unrooted cuttings
from Florensis







- Trialed around the globe, Whopper thrives in heat, sun, shade and poor soil
- Award-winning reliability
- This tough, versatile begonia is perfect for containers, landscapes and home gardens alike

HEIGHT 30-34 in. (76-86cm)
HABIT Mounded

EXPOSURE Sun to Shade
SPREAD 22 in. (56cm)

**SPACING** 10-14 in. (25-36cm)

BRED BY Benary

SUPPLIED AS Pelleted seed from Ball Seed, plugs available from assorted suppliers



Red With Bronze Red With Green Rose With Rose With Green Leaf Improved Leaf Improved Bronze Leaf Leaf Improved

New Gomphrena Piñata

- Variegated foliage
- Vibrant nonfading hot pink flowers
- Heat loving
- Excellent choice for landscape or large mixed containers

**HEIGHT** 16-20 in. (41-51cm)

HABIT Upright, semi-trailing

**EXPOSURE** Sun

**SPREAD** 18-20 in. (46-51cm)

**SPACING** 12-14 in. (30cm-36cm)

**BRED BY** Pan American Seed

SUPPLIED AS Unrooted cuttings from Las Limas, liners available from select rooting stations



New Dianthus Falling-in-Love Rosie

 Unique hanging basket-type dianthus

 Blooms all summer long with lightly scented flowers

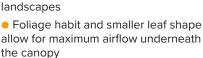
- Heat tolerant
- Attracts bees and butterflies
- Ideal for hanging baskets or mixed combinations











formance in commercial and home

- Large blooms, high flower count with excellent retention, unique colors that won't fade, and hyper uniformity
- Recommended for 5-in. (13-cm) pots





неі 6-9 in. (15-23cm) **HABIT** Upright **EXPOSURE** Partial Sun SPREAD 9-13 in. (23-33cm) **SPACING** 9-15 in. (23-38cm) BRED BY Morel

SUPPLIED AS Raw seed available from Ball Seed, plugs available from assorted suppliers

















# Nemesia Sunfflow Ser

- Heat tolerant, fragrant, bicolor blooms
- Great crop for cool sea-
- Wonderful component for combinations and as standalone pots

**HEIGHT 12-14 in. (30-36cm) HABIT** Upright **EXPOSURE** Sun **SPREAD** 10-12 in. (25-30cm) **SPACING** 8-12 in. (20-30cm) **BRED BY** Penhow Plants

**SUPPLIED AS Unrooted cuttings** from Las Limas, liners available from select rooting stations



## Hydrangea Vanmara® Series

Through partnership with the Hydrangea Breeders Association (HBA) and Aldershot Greenhouses, Kanmara is the next generation of hydrangea bred specifically for patio use.

- Unique shades with elegant foliage, they are sure to steal the show with an unrivaled display making a huge impression for deep shade
- Perfect for the terrace, doorstep or balcony, with color that continues throughout the summer
- Transplanting is not recommended; specifically programmed to finish in the pot size ordered
- Place in decorative containers to increase retail value

HEIGHT 20-24 in. (51-61cm)
HABIT Upright
EXPOSURE Shade
SPREAD 34-36 in. (86-91cm)
SPACING 32-34 in. (81-86cm)

BRED BY Hydrangea Breeders Association

SUPPLIED AS Dormant, 9-in. (23cm) pots (with 6+ canes) from Aldershot Greenhouses

















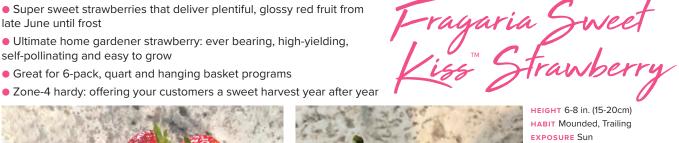
# Camelia Sinensis Brew-Tea-Ful Tea Plant

- Full sun tolerant patio camelia that produces six types of tea, depending on how the leaf is processed
- Produces: Green, Black, Oolong, White, Flower and Matcha Tea

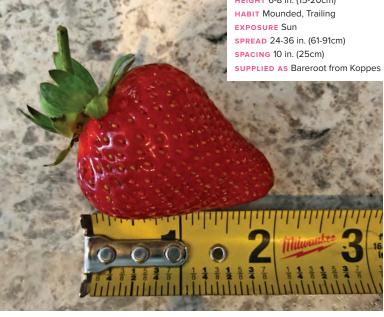


**HEIGHT** 12-15 in. (30-38cm) HABIT Bush **EXPOSURE** Sun **SPREAD** 10-12 in. (25-30cm) **SPACING** 5-8 in. (13-20cm) **BRED BY** John Robb **SUPPLIED AS 40-cell liner** from Cottage Hill

- Super sweet strawberries that deliver plentiful, glossy red fruit from late June until frost
- self-pollinating and easy to grow
- Great for 6-pack, quart and hanging basket programs







# Jydamen

#### **NEW Cyclamen Abanico** Select Mini® Deep Magenta

- Strong mini-plants in gardens and color bowls; best for 3.5-in. to 5-in. (9 -13cm) pots
- Silverleaf varieties feature dark foliage with wider silver edges
- Abanico flower form and excellent bicolor matches and can be grown with the Metis line

**HABIT** Upright EXPOSURE Partial Sun **SPREAD** 9-10 in. (23-25cm)

HEIGHT 11-12 in. (28-30cm) SPACING 8-10 in. (20-25cm) **BRED BY Morel** SUPPLIED AS Raw seed available from Ball Seed, plugs available

from assorted suppliers



#### **NEW Cyclamen** Halios HD® Lavender

- Lavender has a bright color that is perfect for today's color trends
- Large blooms on strong stems over dark, marbled foliage
- Performs well across a range of conditions, including high heat/ light as a perfect fit into the Halios HD series

неі**д**нт 14-15 in. (32-34cm) **HABIT** Upright **EXPOSURE** Partial Sun SPREAD 10-11 in. (25-28cm) **SPACING** 6-14 in. (15-36cm) **BRED BY Morel** 

SUPPLIED AS Raw seed available from Ball Seed, plugs available from assorted suppliers



#### **NEW Cyclamen Crispino Mix®**

- Unique ruffled flowers in great colors
- Abundant, large blooms are wellcentered
- Very compact, early-flowering plants flower two weeks earlier than other ruffled flower types
- Excellent uniformity

неіднт 13-14 іп. (33-36ст) HABIT Upright **EXPOSURE** Partial Sun SPREAD 9-10 in. (23-25cm) **SPACING** 6-14 in. (15-36cm) **BRED BY Morel** 

SUPPLIED AS Raw seed available from Ball Seed, plugs available from assorted suppliers

Morel

The breeding team at Morel is inspired by creativity and the opportunity to work with such a huge heritage of crossings of cyclamen fueled by over 100 years of breeding passion! Four generations of the Morel family have been deeply committed to reinventing cyclamen every

year for future generations. Morel seeks to diversify cyclamen with new colors, shapes, heat and climate fluctuation tolerance and improved disease resistance, plus hardiness. Their many series of cyclamen are registered as a National Collection by the French Ministry of Agriculture — this is a great honor as years of research is preserved for the future. Concerned for the environment, Morel is MPS certified for sustainable production. They chose to partner with Ball/Ball Ingenuity for reliability in distribution, market knowledge, enthusiasm and for Ball's deep love for discovery and diversity. Self-proclaimed "cyclamen addicts," the Morel faces to North America Guy Schertzer and Florence Vaux, along with Joan Verges, technical support, "dream in cyclamen" and share decades of cyclamen experience together.





#### **Smartiz**®

- Smart & Easy!
- Series geared for high density growing; ideal for pots 2.5-in. to 4-in. (6-10cm)
- Perfect mini for end of Summer into Autumn
- Continuous flowering
- Two new trendy colors for 2023: Rose Bengal with a beautiful dark eye and richly colored Bordeaux

неі вна 8-10 in. (20-25ст) **SPACING** 6-7 in. (15-18ст) **HABIT** Upright EXPOSURE Partial Sun SPREAD 6-7 in. (15-18cm)

**BRED BY Morel** SUPPLIED AS Raw seed available from Ball Seed, plugs available from assorted suppliers

#### Improved Halios Fantasia — Evolution of Breeding Excellence

Three colors of Halios Fantansia improved for:

- Larger flowers
- Uniformity with the Halios series
- Bicolor characteristics that are more homogeneous across the benc





assorted suppliers

Morel Cyclamen is available exclusively through Ball Ingenuity. Please see the Ball Seed Catalog or visit ballseed.com for the listing in its entirety.























**Improved** 

Magenta





 Compact indoor pot lisianthus lasts several weeks in the home or

No or little PGR needed

office

 Consumers will love due to the popularity of the double-bloomed lisianthus cut flowers

неі**д**нт 6-10 in. (15-25cm) **HABIT** Upright **EXPOSURE** Bright Indoor Light SPREAD 12-14 in. (30-36cm) BRED BY Takii SUPPLIED AS Seed available

from Ball Seed, plugs available from select rooting stations





# New Exacum Jupiter Series

- Vegetative option that does not require pinching or **PGRs**
- The fun, double blooms work great as an indoor potted plant or outdoors in the shade
- Indoor performance shines with no-fuss form and beautifully scented, long-lasting blooms

неі**с**нт 4-6 in. (10-15 cm) HARIT Mounded **EXPOSURE** Shade **SPREAD** 7-8 in. (18-20 cm) SPACING 8 in. (20cm) BRED BY Ex-Plant SUPPLIED AS Unrooted cuttings from Las Limas







## Groundbreaking hydrangea novelties will set themselve and your offerings apart Follow the cultural guidelines to achieve optimal colors per variety; available on WebTrack and ballseed.com Uniform, strong, compact habits with high-cane count Transplanting is not recommended; specifically Groundbreaking hydrangea novelties will set themselves

- Follow the cultural guidelines to achieve optimal colors
- Transplanting is not recommended; specifically



Saxon Candy Heart Pink

Saxon Candy Heart Blue

Sarena Pink

Fay Blue

Finya

# Celozia

- Shoulder-season crop for Spring and Fall
- Bold, textured, show stopping
- Combination or standalone
- Grow easily with your mum crop, natural season, or black cloth

HEIGHT 16-20 in. (41-51cm)
HABIT Upright
EXPOSURE SUN
SPREAD 12-14 in. (30-36cm)
SPACING 8-12 in. (20-30cm)
BRED BY Floritec

**SUPPLIED AS** Unrooted cuttings from Floritec, liners available from select rooting stations

Ball Ingenuity
Powered by
Ball FloraPlant

Select Colors



Intenz™ Intense Colors!







CREATOR'S CORNER

Floritec

The Floritec team strives to develop and market varieties that are quick and easy to grow, which describes their three Ball Ingenuity series of celosia perfectly! An industry partner, Floritec anticipates

consumer trends and developments from niche to mainstream markets. Their enthusiastic team has a passion for floriculture and is always involved with the customer, heart and soul. Floritec is sustainably minded by creating varieties that require less energy and chemicals. The company lives its sustainability message and maintains four MPS certifications. Floritec's breeding focuses on shelf life and disease and pest tolerance, which results in cost savings for the customer through fewer applications, less crop failure and stronger varieties for transport.



## New Floriosa<sup>m</sup>



### Dramatic Forms!

Twisted



Dark Orang Improved















NEW Yello

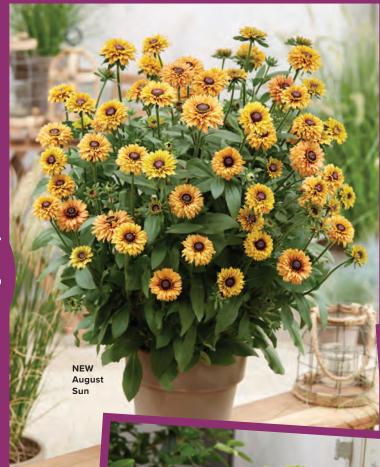


**17** 

# New August Rudbeckia Series

- From surprising, attractive hues to double-blooming flowers, festoon your Fall program with these crowd pleasers
- Long-staying power
- Reblooms until frost

HEIGHT 14-16 in. (36-41 cm)
HABIT Upright
EXPOSURE SUN
SPREAD 12-15 in. (30-38 cm)
SPACING 14-18 in. (36-46cm)
BRED BY Thompson & Morgan
SUPPLIED AS Tissue culture and liners available from select rooting stations



August Forest





## Philodendron Shangri-La

- Non vining, dense, uniform habit
- Perfect for interiorscape and shade landscape use
- Produces highly fingered leaves at the juvenile stage unlike other varieties on the market

HEIGHT 24-36 in. (61-91cm)
HABIT Upright
EXPOSURE Shade
SPREAD 36-48 in. (91-122cm) Full maturity
SPACING 24 in. (61cm)
BRED BY Outback Plants
SUPPLIED AS Liners from select rooting stations





- F1-hybrid Canna partnered with unique seed technology equals a reliable supply chain and improved young plant performance
- Cannovas thrive in the sun and heat and will bloom from Summer until hard frost
- Extremely versatile: suitable for 4-in. pots to 2-gal. perfect for cart programs, mixed containers and landscapes
- New exciting colors invigorate the series: Red Golden Flame, Scarlet and Bronze Peach!

Rose

HEIGHT 30-48 in. (76-122cm)

HABIT Upright

EXPOSURE Sun

SPREAD 14-20 in. (36-51cm)

SPACING 7-10 in. (18-25cm)

BRED BY Takii

SUPPLIED AS Raw seed from Ball Seed,
plugs available from assorted suppliers

## Color the World with Ball Ingenuity



Kelsey Minalga, Product Development Manager; Stephan Lovelace, Program/ Supply Chain Manager; Joan Mazat, Head of New Product Development & Jesus Benitez Cancel, R&D Grower. We'd like to color the world with your unique contributions — partner with Ball Ingenuity to bring your plant to market exclusively through North America's largest and most experienced Sales Force:
Ball Seed!

Ball Ingenuity is dialed in with the Ball Tech Team to create cutting edge cultural information from start to finish.

Ball Ingenuity makes connections with top

suppliers in North America with regional focus and those who specialize in the right crops for our varied lineup.

Ball is a family-owned business — Ball Ingenuity partners are treated like family.

The next "Creator's Corner" could be

Ball Ingenuity
Powered by
Ball FloraPlant

Excellence and reliability in supply is key to every grower's success. Ball Ingenuity teams up with Ball FloraPlant whenever possible to bring to you just

that: success. Unrooted cuttings come from Las Limas, Nicaragua, Ball FloraPlant's world class farm, and liners are supplied by Ball's network of Gold Suppliers: CELOSIA FLORIOSA (SELECT COLORS)
CELOSIA INTENZ (SELECT COLORS)
CELOSIA TWISTED (SELECT COLORS)

**EXACUM JUPITER** 

GOMPHRENA PIŇATA NEMESIA SUNGLOW

And more to come!



Scan to learn more

Order at ballseed.com/webtrack

Talk to us. Ball Seed: 800 879-BALL Ball ColorLink\*: 800 686-7380

Visit ballseed.com for current Terms & Conditions of Sale.



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